# Design sprints to boost operations and reap financial benefits



Novo Nordisk Pharmatech needed to increase manufacturing efficiency in their production of quats. NNE addressed this goal with Design Sprint workshops that included the following steps:

#### STEP 1 – ALIGNMENT MEETING

First we discussed, defined, aligned and communicated the long-term goal. We identified several steps to get there, including

"How to reach an efficient closed filling process for packaging a new product with minimum impact on running production".

#### STEP 2 – DESIGN SPRINT

We then gathered together a cross disciplinary team, including local experts, stakeholders, managers, an NNE facilitator and NNE specialists. In an intense 3-day workshop, we collected data as everyone shared knowledge and experiences. Brainstorming sessions, innovative discussions, sketching and prototyping resulted in several potential solutions, a few of which were developed into a more detailed prototype and business case. Focus and momentum propelled the innovative process forward and resulted in a technical solution and a valid business case within 3 days. "An impressive timeline for a project that would typically take several months to agree and decide upon, even with an obvious financial upside. Rasmus Hother Le Fevre, CEO, Novo Nordisk Pharmatech A/S

#### STEP 3 – DECISION TIME

We presented the final solution and business case to managers, local operators and experts. Top management were an integral part of the Design Sprint program, which helped to secure alignment, strategic support and realistic implementations.



### VALUE CREATION CALCULATOR

With NNEs Value Creation calculator, it's easy<br/>to calculate and document your business<br/>case. The tool supports early front-end3.000workshops by analyzing the financial value<br/>created from different solutions.2.000

- 1. Collect qualified estimates of CAPEX cost, other project costs, OPEX savings, and any increase in sales and throughput
- 2. Calculate ROI for 3 different scenarios
- 3. Visualise the results

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## ACCUMULATED NET PRESENT VALUE TDKK



